COUNTY COMMISSIONERS ASSOCIATION OF OHIO
SERVICE CORPORATION
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County Commissioners Association of Ohio Service Corporation (CCAOSC)

- CCAOSC was formed in 1991. 28 years ago.
- CCAOSC Direct programs have oversight Boards.
- CCAO Board of Directors is Advisory Board.
- Seven figure revenue operation.
- CCAOSC provides programs that benefit county government which would normally be treated as taxable to CCAO, thus protecting CCAO’s non-profit status.
CCAO Service Corporation

- There are four primary goals of these programs offered by the CCAOSC:
  1. Save Counties money through aggregation & pooling.
  2. Offer better service than competition.
  3. Improve job satisfaction and retention of county employees.
  4. Generate additional non-tax revenue for counties.

- CCAOSC achieves these goals through endorsement or sponsorship to service providers or through the direct administration of services.
CCAO Service Corporation

• **Direct Programs Include:**
  1. CCAO Workers’ Compensation Plans - CompManagement
     ▪ Group Rating – 12 counties
     ▪ Group Retrospective Rating – 52 counties
  2. CCAO Deferred Compensation Plan – Empower Retirement – All 88 counties
     ▪ Gas, Electric, Govt-Aggregation, Solar, Conservation

• **Endorsed Vendors Include:**
  - Maximus – Cost Recovery Services/Budget Planning
  - GovDeals – Online Auction solutions
  - Securus Technologies – Inmate Pay Phone Service
  - First Communication – Long distance discount service
  - HG Consulting, LLC - Cyber Security Assessment Program
  - US Communities – Cooperative Purchasing Alliance
CCAO Service Corporation

- All programs are thoroughly researched and analyzed before they are presented to the CCAO Board of Directors for approval.
- Most programs came from County requests or suggestions.
- Programs offered by CCAOSC result in millions of dollars in annual savings or additional revenue to counties.
QUESTIONS?

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