



County FIRM to Supporting County Facility Projects and Maintenance
Turning County Challenges into County Solutions

At CCAO, we're not just listening — we're taking action to help shape the future of county operations across Ohio. In response to feedback from our member counties, we're excited to introduce **County FIRM** (Facility Investment, Retrofit, and Maintenance), a powerful new professional services program designed specifically with counties in mind.

County FIRM brings together a seasoned team of former contractors, licensed professional engineers, and facilities industry experts to assist counties with both day-to-day facility maintenance and long-term capital projects — including jails and justice centers. This team acts as an extension of your staff, working directly with your leadership to assess facility needs, develop and manage capital plans, oversee contractors, provide technical and procurement support, and much more.

From reducing unexpected HVAC failures to eliminating costly change orders and simplifying contractor oversight, County FIRM is already helping counties streamline their facility operations with expert, boots-on-the-ground support.

A Tailored Approach for Every County
We know that no two counties are alike — that's why County FIRM is committed to providing **customized solutions** that fit your specific needs and goals. Whether you're planning a major construction project or simply trying to get ahead of deferred maintenance, County FIRM is here to help you focus on what matters most: serving your constituents.

Making Progress Across Ohio
So far, County FIRM has made introductions in **45 counties**, with projects already underway in **seven counties** — and the results are speaking for themselves. Counties are seeing the benefits of proactive planning, expert support, and reduced operational burdens.



County Benefits+ Enters Year 3 - Enrollment Begins

Now in its **third successful year**, County Benefits+ continues to support Ohio counties by enhancing employee benefit offerings through a unique partnership between CCAO and NACO's Public Promise Insurance.

As workforce recruitment and retention challenges grow, County Benefits+ offers a powerful solution tailored specifically to county employees. This **voluntary program** provides access to top-tier supplemental benefits — including coverage for critical illness, accidents, cancer, hospital stays, pet insurance, ID theft, and more — all with **no cost to the county**.

The program utilizes **multiple nationwide insurance carriers** to ensure counties receive competitive pricing and high-quality benefits options that best fit their needs.

With **statewide underwriting**, streamlined enrollment, and dedicated one-on-one support for both employees and HR teams, County Benefits+ is designed to strengthen your existing benefits package and reduce the financial burden of unexpected medical events.

Enrollment is open through July, and counties are encouraged to take advantage of this opportunity to assess how County Benefits+ can improve their workforce support.

Get started today — contact **Steve Caraway** or **Tim Hoverman** at CCAO to request a quote and learn how this program can work for your county.



FREE Amazon Business Prime Account

CCAO's partnership with Amazon allows for ANY county offices and departments to sign up for a free Amazon Business Prime account.

- Key Benefits of the Program
- Free Business Prime Membership
 - All participating county offices and departments will receive a complimentary Business Prime membership (up to 100 users), valued at \$1,299. This membership offers a range of benefits, including fast, free shipping on eligible items and access to exclusive deals and discounts.
 - Pre-Approved Line of Credit
 - Participants will have access to a pre-approved line of credit of **\$10,000** or more, with the option to pay by invoice. This feature simplifies the purchasing process and helps manage cash flow more effectively.
 - Significant Discounts on Essential Products
 - The program offers substantial savings on a wide range of products:
 - 25% off 4,500+ office products:** From paper and pens to office furniture, county offices can enjoy significant discounts on essential supplies.
 - 25% off 4,000+ MRO (Maintenance, Repair, Operations) products:** Ensure your facilities are well-maintained with discounted prices on maintenance and repair items.
 - 25% off 2,200+ IT products:** Upgrade your technology infrastructure with savings on computers, peripherals, and other IT essentials

Join the Program:

Contact Steve Karlberg at karlbers@amazon.com or Tim Hoverman at thoverman@ccao.org



2025 County Classic

Step onto the lush greens of Safari Golf Club in Powell, Ohio, and immerse yourself in a day of swings, putts, and camaraderie for a noble cause. The annual County Classic Golf Outing, organized by the CCAO Research and Educational Foundation, promises a day of fun-filled competition while supporting the dreams of aspiring students across Ohio.

Date: Friday, August 8th
Location: Safari Golf Club, Powell, Ohio
Time: Lunch and Registration at 11:30 a.m. | Shotgun Start at 1:00 p.m.

As the midsummer sun bathes the fairways in golden light, golf enthusiasts and philanthropists alike gather for a day that blends sport with purpose. The scent of freshly cut grass mingles with the aroma of a delicious lunch spread, setting the stage for an unforgettable event.

A Swing for a Cause:
The heartbeat of the County Classic Golf Outing is its dedication to the CCAO Research and Educational Foundation Scholarship fund. With every swing of the club, participants directly contribute to the future of promising students throughout Ohio. The Foundation's commitment to education shines bright as it awards five deserving students with \$2,000 scholarships, empowering them to pursue their academic endeavors and shape tomorrow's leaders.

Unleash Your Inner Champion:
From seasoned pros to novice players, the County Classic welcomes golfers of all skill levels to join in the action-packed day. Whether you're aiming for the elusive hole-in-one or simply enjoying the scenic course, every participant plays a vital role in making a difference in students' lives.

Bonding Through Birdies:
Beyond the thrill of competition, the County Classic fosters connections that extend far beyond the greens. Amidst friendly banter and shared victories, participants forge lasting friendships, united by their passion for golf and their commitment to education.

Join Us:
Mark your calendars and prepare to tee off for a cause that transcends the game itself. The County Classic Golf Outing invites you to be a part of something truly special—a day where your love for golf merges seamlessly with your desire to support the next generation of leaders.

Register Today:
Secure your spot in this unforgettable event by registering early. Don't miss your chance to make a difference while enjoying a day of golf, laughter, and purpose at the County Classic.

Registration Link: <https://birdease.com/countyclassic>

