



CCAOSC launches partnership with Amazon Business

Last month, the County Commissioners Association of Ohio Service Corporation announced a new partnership with Amazon Business, bringing a host of exclusive benefits to all county offices and departments in Ohio. This collaboration, the first of its kind with county governments nationally will streamline the procurement process, enhance cost savings and provide unparalleled convenience for county operations.

The key benefits of the program are:

-Free Business Prime Membership, courtesy of CCAO.

All participating county offices and departments will receive a complimentary Business Prime membership (up to 100 users), valued at \$1,299. This membership offers a range of benefits, including fast, free shipping on eligible items and access to exclusive deals and discounts.

-Pre-Approved Line of Credit

Participants will have access to a pre-approved line of credit of \$10,000 or more, with the option to pay by invoice. This feature simplifies the purchasing process and helps manage cash flow more effectively.

-Significant Discounts on Essential Products

The program offers substantial savings on a wide range of products:

25% off 4,500+ office products: From paper and pens to office furniture, county offices can enjoy significant discounts on essential supplies.

25% off 4,000+ MRO (Maintenance, Repair, Operations) products: Ensure your facilities are well-maintained with discounted prices on maintenance and repair items.

25% off 2,200+ IT products: Upgrade your technology infrastructure with savings on computers, peripherals, and other IT essentials.

To view a recording of the Free Amazon Business Prime Webinar, [CLICK HERE](#)

With the addition of this service, the CCAO Service Corporation continues to have a laser focus on providing resources and cost saving measures to counties.

To learn more about this exciting new program for Ohio Counties or to join the program, contact Steve Karlberg at karlbers@amazon.com or CCAO's Tim Hoverman at thoverman@ccao.org



Comm-Core announces special discount for CCAO members

Exclusive to CCAO, Comm-Core offering two months free monthly recurring charges with a signed 36-month agreement during the 4th quarter 2024. Installation and services could begin anytime in 2025. This is in addition to the 5% CCAO discount off MRC and special set pricing through CCAO.

Comm-Core specializes in providing robust VoIP and surveillance systems designed to enhance communication and security operations. Their expertise will be invaluable in supporting Ohio counties in becoming more efficient with their fiscal resources, offering community-improving programs, and enhancing employee job satisfaction.

VTG is a provider that can assist with integration and services to address how a county can communicate via VoIP system as a stand-alone service or with Teams integration. The system not only addresses daily functions but more importantly using technology to assist in solving how the systems can support a county during an emergency. VTG / Comm-Core's focus is to solve complex business challenges via use of technology.

Through this partnership, Ohio counties can look forward to accessing state-of-the-art voice and surveillance solutions that will streamline their operations and elevate their service delivery standards.

Comm-Core is a leading provider of IP-based, hosted voice and data solutions, specializing in hosted and on-premise VoIP systems, as well as advanced surveillance and security operations. Their innovative approach and dedication to solving client problems have established Comm-Core as a leader in the industry.

For more information about Comm-Core or to schedule a visit to your county, please reach out to Matt Bodnar, Account Manager at 567-379-6131 or mbodnar@comm-core.com.



Making Government Purchasing Easier!

Last year, CCAOSC launched the Ohio County Commercial Card Consortium. Is your county taking advantage of the features of this program?

This card will make it easier to purchase, track expenditures and to protect against fraud and misuse, which are big reasons county governments have asked for this program.

Key Benefits:

-Improved Cash Flow. Counties will receive a rebate on the total spend of the consortium, which provides a higher rebate than standalone programs.

-Automated Processing. Eliminate purchase orders, paper-based expense processing, and the need for reimbursement check processing, which will free up employees' time for other tasks.

-Continuous Support and Training. Experience a streamlined onboard process facilitated by a dedicated team and learn how to customize the program to the specific needs of the county.

If your county would like to join this consortium, please contact Government Banking at Huntington:

Eddie Baumann at 614-899-8236 or eddie.baumann@huntington.com.



Be sure to stop by the CCAO Service Corporation Holiday Hangout at Winter Conference!

