Northwest Ohio
Data Center Strategy

NW Ohio Data Center Strategic Plan

1. Diversify our regional economy with tech jobs
2. Use Data Centers to create sites & extend infrastructure
3. Use Data Centers to attract other tech jobs
4. Use Data Centers to attract other high-tech manufacturing
5. Use Data Center site development to find other mfg sites
6. Use ED tools to create revenue for local jurisdictions

NW Ohio Data Center Strategic Plan

What is the value proposition the local & regional team offers?

1. Path to Land Control

2. Path to Power

3. Path to Zoning

4. Path to Water/Sewer Services

NW Ohio Data Center Strategic Plan
Data Center Benefits

- Long term construction employment

- New maintenance & construction jobs to region

- Property tax sharing benefit communities and schools

- Power plant construction

- Data center direct tech jobs pay well

- New industry sector to Northwest Ohio

- Infrastructure extensions for further development

NW Ohio Data Center Strategic Plan
Ancillary Benefits

- Attraction of white collar/tech jobs to region and Ohio
- Attraction of tech manufacturing – ie: server mfg
- Attraction of other tech (chips, quantum, defense)
- Creation of additional large sites
- Acceptance of behind-the-meter power generation
- Additional sites for mfg, logistics, research, etc.
- Retention of talent from area universities
- Support other Mfg's using big data and deploying AI

NW Ohio Data Center Strategic Plan
Conclusion-Play the Hand Your Dealt

- Need for low direct jobs aligns with labor market

- PILOT's or Service pmts can share the revenue with communities

- Land price wins over landowners, PILOT's wins over zoning

- As communities earn revenue they need less from their county, the State of Ohio, and JobsOhio

- Attraction continues Ohio growth and reputation

NW Ohio Data Center Strategic Plan
JobsOhio Support Needed

- Data Center Sales Tax Exemption

- Mega-Project Designation

- FirstEnergy & AEP Collaboration

- Grid Connection Support – PJM & FERC

- Ohio Power Siting Board Collaboration