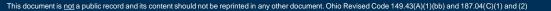
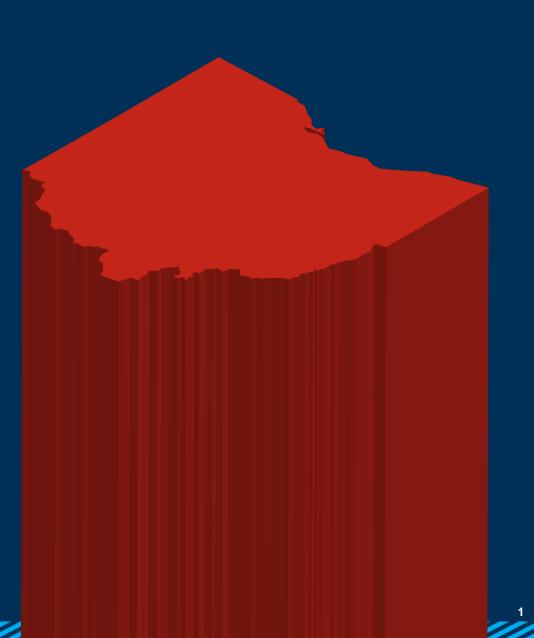
A Generational Opportunity for Ohio



Development Corporation

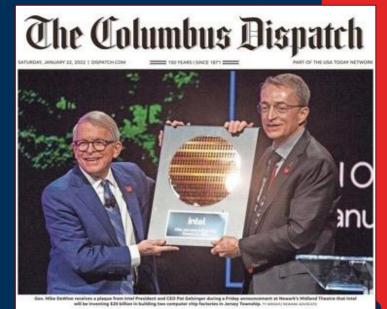




A Once in a Generation Opportunity!

Confluence of 5 Factors

- **1.Value Proposition**
- 2.Performance
- **3.**Covid-Calibration
- 4.Investment
- **5.Global Exposure**



INTEL IN OHIO: HOW THE DEAL WAS DONE

Ohio won \$20B

investment over

State negotiated with Intel for about 8 months

Major win for Ohio, leaders say about 35-40 sites, CEO says Intel chip plant

Generational Opportunity for Ohio



Ohio's National Rankings Moving Up

Econ Dev Projects	#2 in USA	
Site Selection Mag Governor's Cup	2 YEARS IN A ROW	
Best States for Business	#7 in USA	
Chief Executive Magazine	UP FROM #41 in 2011	
Labor Productivity	#1 in Midwest	
Growth Rate	SINCE 2013	
Access to Capital CNBC Best States for Business (2022)	#3 in USA	
Quality of Life Forbes Magazine 2019	#2 in USA	

1.Value Proposition2.Performance3.Covid-Calibration4.Investment5.Global Exposure



Record Performance – JobsOhio

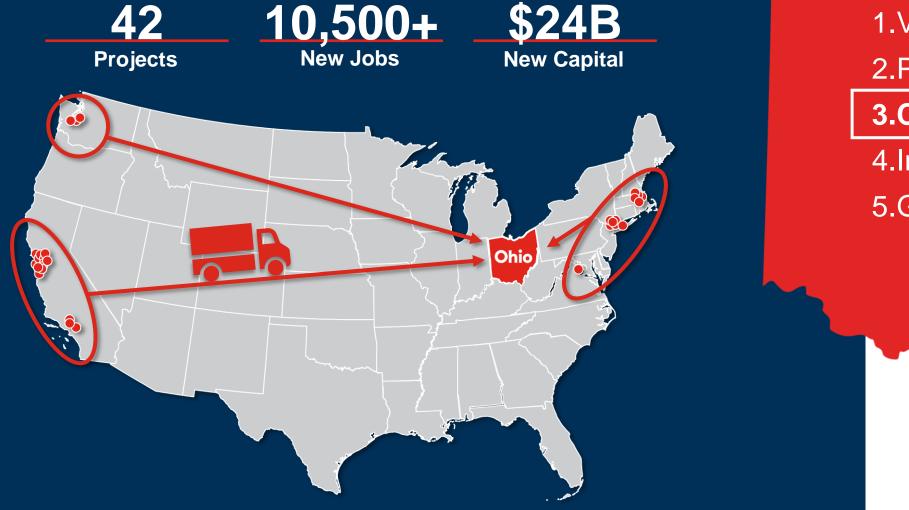
New Jobs	29,000+ NEW ALL-TIME HIGH
New Payroll	\$1.6B+ NEW ALL-TIME HIGH
Projects Won	501 NEW ALL-TIME HIGH
Business Retention & Expansion	2,346 NEW ALL-TIME HIGH
Customer Satisfaction	85 world-class
JobsOhio 10 Target Sectors Was declining 2.2% yr. – Now growing 1.5% yr.	#21 in USA UP FROM #49 in 2011



JobsOhio

*Source: McKinsey & JobsOhio Research This document is not a public record and its content should not be reprinted in any other document. Ohio Revised Code 149.43(A)(1)(bb) and 187.04(C)(1) and (2)

Expansion from the Coasts







Reshoring Open & Secure Supply Chains



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1.Value Proposition 2.Performance **3.Covid-Calibration** 4.Investment **5.Global Exposure**



Investing in the Future

\$40B+

JODSONIO 9 + 1 Sectors		
Loans	Inclusive Econ Dev	
Grants	Stakeholder Engagement	
Marketing Ohio	Air Service	
Talent Services	Innovation Districts	
Job Ready Sites	Growth Capital	
Retention & Expansion	Finance Partnerships	

 $lobeObio 0 \pm 1$ Sectors

1.Value Proposition
2.Performance
3.Covid-Calibration
4.Investment
5.Global Exposure

JobsOhio

Largest Single Project Investment in Ohio History

Global Coverage 5.7B+ impressions

\$255M in Earned Media







INTEL IN OHIO: HOW THE DEAL WAS DONE

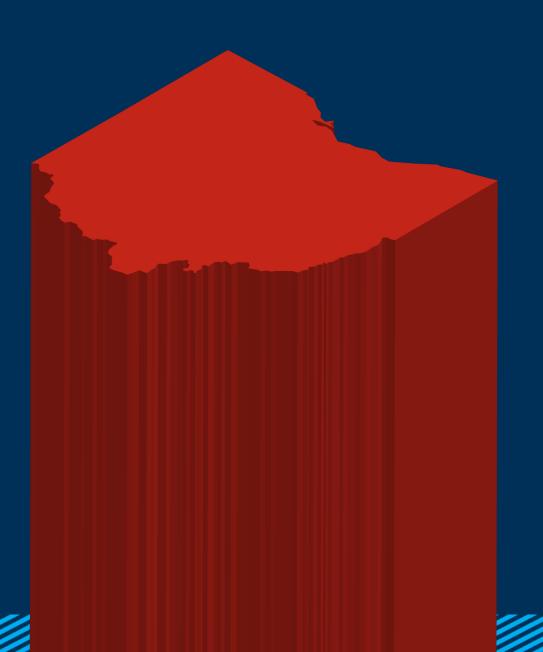
State negotiated	Ohio won \$20B	'Major win for Ohio,'
with Intel for	investment over	leaders say about
about 8 months	35-40 sites, CEO says	Intel chip plant
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Countain Stantist 1 MA NOAP NETWORK	Saturdua Disastell / USA 100001 NETWORK	Estember Desenh ultr 20047 NT10048
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1.Value Proposition2.Performance3.Covid-Calibration4.Investment5.Global Exposure



JobsOhio Initiatives







Generational Opportunity

Up to \$40B Investment statewide from all sources

Ohio is Investing in the FUTURE



JobsOhio 9 + 1 Sectors

Loans	Inclusive Econ Dev	
Grants	Stakeholder Engagement	
Marketing Ohio	Air Service	
Talent Services	Innovation Districts	
Job Ready Sites	Growth Capital	
Retention & Expansion	Finance Partnerships	



Restoring Air Service

- Alaska Airlines new route Cleveland to Seattle
- All daily flights for June have already sold 90%+ of the available seats
- ~1/3 of those flights sold 90%+
- Breeze Airways serves
 11% of Canton-Akron
 Airport passengers
- New Breeze routes will double to 14 routes summer 2022 (CMH and CAK)

JobsOhio Air Service Restoration





JobsOhio Finance Partnerships

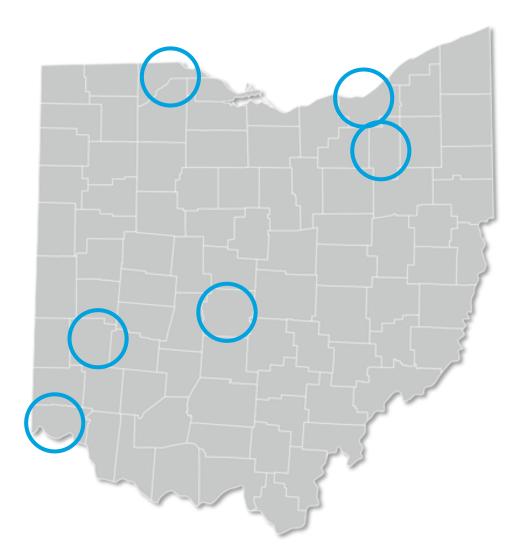
\$50M Bond Reserve Program w/ 6 Investment Grade Ohio Port Authorities result in up to \$300M additional port project capacity

- Cleveland Port
- Cincinnati/Dayton Port
- Toledo Port
- Columbus Port
- Akron Port

JobsOhio Bond Reserve Fund

Up to \$1.5B Project Investment (All Sources)

1,000'S Potential Ohio Jobs





Inclusive Economic Development

284 Projects Statewide

Supporting distressed communities and/or underrepresented populations

JobsOhio Inclusion Strategy

Inclusion Grants

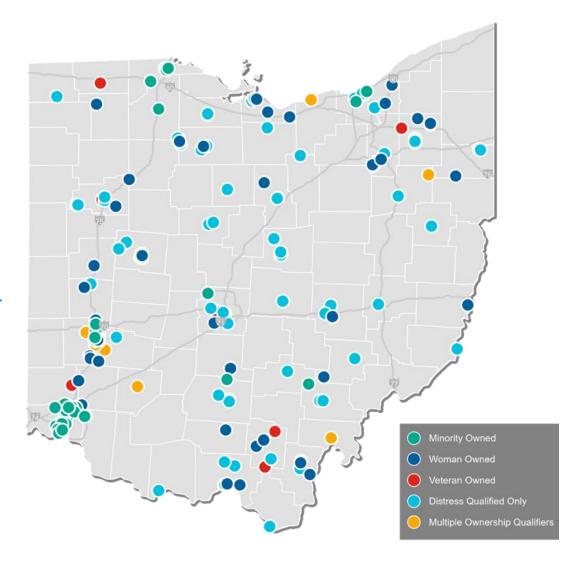
Help small businesses in distressed communities and/or are owned by an underrepresented population

1,495 New Jobs
5,707 Retained jobs
\$100.7M Total Investment

Vibrant Communities

Drive investment and job creation into distressed areas across Ohio

- •7 "Hallmark" Towns
- \$46M Total Investment

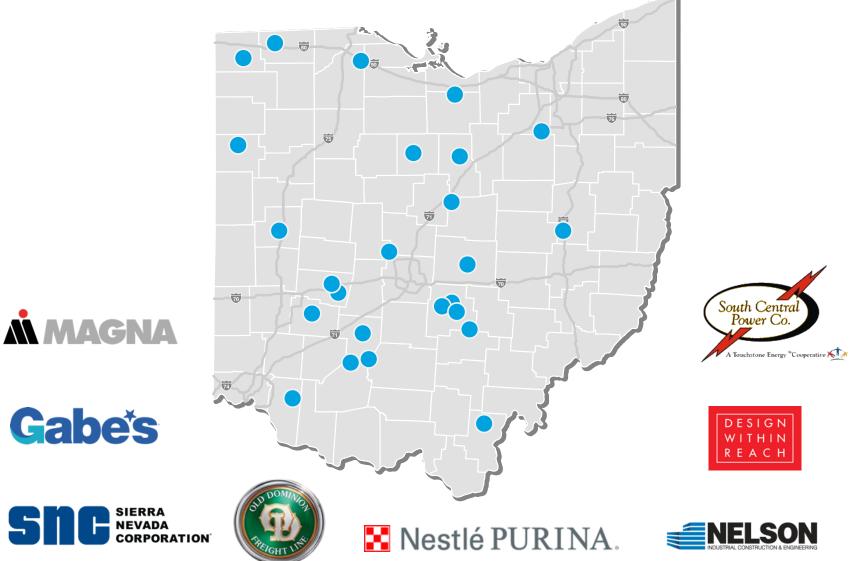




Job Ready Sites

- \$2.5 Billion Investment (All Sources)
- 4.8M Square Feet
- 12 X Leverage (Other Investment)

Investing in Sites





Innovation Strategy

- Goal: To be the most Innovative State in the Midwest
- Three-pronged strategy
- Experienced team with deep private sector & economic development credentials

JobsOhio Innovation Strategy

R&D Center Grants

Supports Industries of the Future

- \$65M JobsOhio investment
- 1,100 new jobs, \$535M Capex

Growth Capital Fund

\$76M JobsOhio Investment
59 Portfolio Companies aligned w/ Sector Strategies
3 Successful Exits

Innovation Districts

Cincinnati, Cleveland & Columbus Innovation Districts

- 60K+ New Jobs
- 47.5K+ STEM Degrees
- \$9B Economic Impact
- Global Leadership



JobsOhio programs to help build a talent supply:



upskilling/reskilling.

Talent Acquisition	Find Your Ohio	Innovation	Ohio To Work™
Services (TAS)	(FYO)	Districts	
Incentive that can assist companies in identifying, building and executing a custom, sustainable talent solution by leveraging partners in the ecosystem.	National talent attraction program that proactively drives in-demand talent to the state by matching out-of- state candidate resumes with openings at Ohio organizations.	Three key Innovation Districts establish Ohio as a global leader in healthcare, life sciences, and technology. The goal is to create sustainable ecosystems for talent and increase STEM grad output	Covid Response initiative to help under/unemployed connect to employers. Established deeper relationships among the eco-system, outreach to underrepresented populations and

and retention.



Ohio's Economic Development Corporation

Ohio THANK